| | | | Fina | ncial ` | Year | | | Lead | | |
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| No. | Action | Ι | 2 | 3 | 4 | 5 | Cost | and key | Current/Ongoing Work? | Future/Potential Work |
| | recion | 11/12 | 12/13 | 13/14 | 14/15 | 15/16 | | partners | | |
| 1.5 | takeholder engagement and worki | ng tog | gethe | r | | | - | | | |
| la | Support and promote an active Cairngorms Sustainable Tourism Forum | | | | | | Low | <u>CNPA,</u> CSTF | CSTF secretariat and admin funding from CNPA | To continue. Adjustment with NPP2 tbc. |
| ΙЬ | Maintain an effective private sector body for the Cairngorms | | | | | | High | <u>CBP,</u> CNPA, HIE, SE, VS | СВР | To continue. CNPA, HIE and VS funding until 2013. Long-term business plan being developed. Enterprise Forum and wider Economic Strategy. |
| ١c | Establish coordination and collaborative relationships between DMOs | | | | | | Low | <u>CSTF,</u> CBP, DMOs, HIE, SE, VS | CBP and RDCDMO discussions? Highland Perthshire tbc. HIE/SE/VS developing national destination approach. | Closer collaboration? Private sector lead, public sector joined up in approach and funding. |
| ١d | Encourage sector or thematic networks | | | | | | Low | <u>CBP,</u> CNPA | CBP lead: outdoor providers, golf, equestrian, and hostels in place. | CBP to develop further: Accomm. and food & drink to follow. |
| le | Encourage active local area groups | | | | | | Low | <u>CBP,</u> CNPA, ACC, LAs | CBP working with different tourist and business associations. | Closer integration between local groups and wider CBP work. |
| lf | Ensure public and third sector bodies link in to CNP tourism structures and initiatives | | | | | | | <u>CSTF,</u> CNPA, Nat Bodies | In place with CSTF. | CSTF membership to continue to be drawn from a wide range of stakeholders. |

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| | | 11/12 | 12/13 | 13/14 | 14/15 | 15/16 | | partners | | |
| lg | Maintain accessible communication with all tourism stakeholders | | | | | | Med | <u>CBP,</u> CSTF, DMOs | newsletter. Annual conference. Comms teams (CNPA & CBP) | Closer alignment of websites and provision of sustainable tourism work. Investigate tourism awards scheme for the Park. |

| | | | Fina | ncial ` | Year | | | Lead | | · |
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| No. | Action | Ι | 2 | 3 | 4 | 5 | Cost | and key | Current/Ongoing Work? | Future/Potential Work |
| | | 11/12 | 12/13 | 13/14 | 14/15 | 15/16 | | partners | | |
| 2. I | Brand awareness and marketing | | | | | | | | | |
| 2a | Develop and convey the essence of the brand, based on the Cairngorms' core values | | | | | | Med | <u>CBP, CNPA</u> | Working on update of the 'Sharing the Stories' interpretation guidance. CBP developing 'Park Aware' training project. | Interpretation guidance and Park Aware due to be rolled out in 2012. Success to be monitored. |
| 2Ь | Promote further exposure and meaningful use of the brand | | | | | | Med | <u>CBP. CNPA</u> | CBP marketing campaign should raise brand awareness locally as well as in potential visitor markets. CNPA work to roll the brand out to transport infrastructure etc., as well as promoting business use. | Brand research on business use and visitor awareness and understanding of brand values. This should inform future plans to promote and roll-out the brand identity. |
| 2c | Maintain a world class destination website as the central vehicle for marketing | | | | | | Med | <u>CBP,</u> VS, CNPA | New CBP website currently in development. | Website and mobile applications further developed. |
| 2d | Plan and implement an annual marketing campaign for the Cairngorms | | | | | | High | <u>CBP,</u> VS | CBP have a 3-year funding package to deliver a marketing campaign. | Seek additional funding to allow continuation of marketing campaign beyond 2014. |
| 2e | Maximise exposure of the Cairngorms in campaigns by VisitScotland and others | | | | | | Low | <u>CBP</u> , VS, CSTF, CNPA | CBP strengthening working relationship with VisitScotland. | Consider how best to work with other partners in joint promotion. |

| | | | Fina | ncial ` | Year | | | Lead | | |
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| No. | Action | I | 2 | 3 | 4 | 5 | Cost | | Current/Ongoing Work? | Future/Potential Work |
| | | 11/12 | 12/13 | 13/14 | 14/15 | 15/16 | | partners | | |
| 3. I | nformation and interpretation | | | - | • | • | | | | |
| 3a | Follow a strategic approach to information and interpretation delivery | | | | | | Low | <u>CNPA</u> , CBP, VS, DMOs | CNPA developing partnership approach to communicating about CNP. 'Sharing the Stories' simplified to make it easier for a wider range of partners to 'talk' about the Cairngorms as a special place. VIC FAM trips being undertaken by staff from around CNP and Pitlochry | CBP development and roll out of 'Park Aware' Programme. |
| 3ь | Review the medium term position of the VIC network and its relationship to the National Park | | | | | | High | <u>VS, CBP,</u> CNPA, LAs | VS, CBP, CNPA & LA review of VIC's in CNP. | Further work required across the CNP on links between VIC's and other information providers |
| 3c | Maintain a wider set of information points at key sites and in communities | | | | | | High | <u>CBP,</u> CNPA, DMOs, LAs | VS, CBP, CNPA and LA review of VIC's in CNP. CNPA continuing to work with communities on local information points. | Further work required on how to develop a wider set of information points |
| 3d | Strengthen provision of Cairngorms information interpretation by tourism enterprises / other stakeholders | | | | | | Med | <u>CBP</u> , CNPA | CNPA developing partnership approach to communicating about CNP. 'Sharing the Stories' being simplified to make it easier for a wider range of partners to 'talk' about Cairngorms as a special place. | CBP development and roll out of 'Park Aware' Programme. |
| 3e | Further develop the role of rangers in information and interpretation | | | | | | Low | <u>CNPA</u> , LMs | CNPA agreed Partnership framework with Ranger Services to take forward work over next 5 years | Training and support for rangers in delivering key CNP messages |

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| No | . Action | I | 2 | 3 | 4 | 5 | Cost | and key | Current/Ongoing Work? | Future/Potential Work |
| | | 11/12 | 12/13 | 13/14 | 14/15 | 15/16 | | partners | | |
| 3f | Maintain orientation material for the | | | | | | Med | <u>CNPA, </u> CBP, | Use maps and panoramas in 3a, 3b, 3c, | |
| 51 | whole Park | | | | | | Med | VS | 3d and 3e above & in print & web | |
| | Develop the use of mobile IT | | | | | | | | CBP continuing development of | |
| 3g | | | | | | | Med | <u>CBP</u> , CNPA | Mobile App. Increase use of QR | |
| | applications | | | | | | | | codes on leaflets | |
| | Ensure effective park identity and | | | | | | | | Signage project completed with the | Further work required to look at the |
| 3h | . , | | | | | | Low | <u>CNPA</u> , LAs | installation of pre-arrival sign in | potential for local signage to link to |
| | directional signing | | | | | | | | Banchory. | CNP |

| | | | Fina | ncial ` | Year | | | Lead | | |
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| No | Action | I | 2 | 3 | 4 | 5 | Cost | and key | Current/Ongoing Work? | Future/Potential Work |
| | | 11/12 | 12/13 | 13/14 | 14/15 | 15/16 | | partners | | |
| 4. | Resource management and conser | vation | 1 | | - | | - | | | |
| 4a | Guard against damaging and intrusive development | | | | | | Low | <u>CNPA, </u> LAs, SNH, SEPA, HS | Ensure that planning guidance in LDP is followed. | |
| 4b | Strengthen spatial tourism planning and visitor management, based on evidence of impact | | | | | | Med | <u>CNPA,</u> LMs, SNH | Support and encourage land managers to develop visitor management plans that encourge responsible, sustainable access and monitor visitor impacts. | Agree a series of representaive indicators that monitor visitor numbers across CNP - eg vehicle counters, path counters, visitor attracation numbers. |
| 4c | Encourage and assist tourism businesses to strengthen environmental management | | | | | | Med | <u>CBP, CNPA,</u> DMOs, BG, Las, VS | VS is piloting the use of a quality assurance scheme that includes environmental criteria within the process. | Encourage greater uptake of QA. |
| 4d | Pursue support for conservation and management from enterprises and visitors | | | | | | Med | <u>CBP.</u> COAT. CNPA | Continue to promote and encourage vistor payback schemes. | Coordinate conservation volunteering opportunities and make these more accessible to more people. Promote CNP as a place with opportunities to participate in conservation volunteering. |
| 4e | Encourage visitors to use greener modes of transport | | | | | | High | <u>las, CBP,</u> CNPA | Promote sustainable transport both pre and post arrival. Lobby to improve rail and bus transport including the carrage of cycles. | Use Core Path Planning to improve the path network for functional cycling. |

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| No. | Action | - | 2 | 3 | 4 | 5 | Cost | and key | Current/Ongoing Work? | Future/Potential Work |
| | | 11/12 | 12/13 | 13/14 | 14/15 | 15/16 | | partners | | |
| 5. | Outdoor access | | | | | | | | | |
| 5a | Maintain a good range of access routes based on popular paths | | | | | | High | COAT, LINS | template for paths that need to be maintained and upgraded and this has | Core paths plan will be reviewed during the consultation on the next local plan and low ground path priorities will continue to be delivered by the Trust. |
| 5b | Provide guidance to visitors on responsible access | | | | | | | <u>CNPA</u> . COAT, LMs, CBP | Guidance provided through range of promotion activites e.g. Dogs day out, support for Ranger services and path leaflets | "Tread Lightly" programme developed |
| 5c | Work with communities, land managers and other stakeholders on the promotion of access opportunities | | | | | | Med | <u>CNPA</u> . COAT, LMs, | Path leaflets developed for Nethy Bridge, Kingussie, Ballater, Carrbridge and Tomintoul. Easily accessible trails leaflet produced for Deeside and Donside. | Roll forward leaflet production for remaining communities. |
| 5d | Clarify and facilitate opportunities for safe enjoyment of the mountains | | | | | | | <u>CNPA</u> . COAT, LMs, CBP, MCS, SportScotlan d. | Cairngorm Mountain 'Walk @ the Top' pilot project consultation just completed. Ongoing work of CBP Outdoor Activities group & Ranger Services. | Potential for permanent roll-out of 'Walk @the Top" dependant on consultation findings. |
| 5e | Provide and promote specific opportunities for cycling and mountain biking | | | | | | High | <u>CNPA</u> . COAT, LMs, CBP, Sustrans, TS, SS | Funding for 2 mtb trails provided for Glenlivet | Working with CycleScotland and CBP to develop a "cycling hub" in the Cairngorms. |
| 5f | Seek to address adverse impacts from irresponsible camping | | | | | | Low | CNPA, SNH, LMs | Support provided for key estates to manage current problems | Displacement to more managed facilities being consdiered in Braemar. |

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| N | o. Action | | 2 | 3 | 4 | 5 | Cost | and key | Current/Ongoing Work? | Future/Potential Work |
| | | 11/12 | 12/13 | 13/14 | 14/15 | 15/16 | | partners | | |
| 5g | Consider opportunities for promoting water borne access | | | | | | Med | <u>CNPA, CBP</u> | Existing opportunities through Outdoor Activity Providers and Watersports Centres. | Potential for future joint promotion. |
| 5ŀ | Establish a strategy on broadening the base for snow sport related activities | | | | | | | <u>HIE, SE,</u> CNPA, CBP | HIE / SE snowsports report completed in 2011. | Snowsports industry engagement with Scottish Government around a variety of issues including VAT charge on uplift. |

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| No. | Action | Ι | 2 | 3 | 4 | 5 | Cost | | Current/Ongoing Work? | Future/Potential Work |
| | | 11/12 | 12/13 | 13/14 | 14/15 | 15/16 | | partners | | |
| 6. | Product diversification and distinct | ivene | ss | | | | | | | |
| 6a | Support the work of local operators in providing and packaging offers | | | | | | Low | <u>CBP</u> , DMOs | Outdoor Activity Providers group and networking events. RDCDMO activity group working to link up sectors. | CBP to encourage through sector groupings and networking events. Explore potential of packages on vc.com. |
| 6b | Strengthen the range of leading wildlife tourism experiences | | | | | | Med | <u>CBP,</u> CNPA, LMs, COAPG | training course for activity providers linking up with LMs currently being developed. | CBP activity providers sector group and other sectors. Park Aware. Develop training opportunities for all tourism businesses on local wildlife perhaps through Land-Based Business Training Project. |
| 6c | Coordinate and promote a full programme of events | | | | | | Low | <u>CBP</u> , DMOs, VS | CBP Events co-ordinator role, online events calendar on vc.com and App, | Continue current work - ongoing support for events officer. |
| 6d | Make more of Cairngorms produce | | | | | | Med | | Food for Life Project, Producers Directory, Food & Drink leaflet | Develop & Strengthen Food & Drink sector in CBP, Local Produce online shop, delivery of FfL Project. |
| 6e | Encourage the enjoyment and purchase of local arts and crafts | | | | | | Low | <u>CBP</u> , CC, DMOs | Creative Cairngorms Exhibitions | CBP retail group established and more arts and crafts producers and retailers encouraged to join CBP. Marketing of local arts and crafts. |

| | | | Fina | ncial ` | Year | | | Lead | | |
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| No. | Action | | 2 | 3 | 4 | 5 | Cost | | Current/Ongoing Work? | Future/Potential Work |
| | | 11/12 | 12/13 | 13/14 | 14/15 | 15/16 | | partners | | |
| 6f | Strengthen opportunities to experience local cultural heritage | | | | | | High | <u>CNPA</u> , ACC, HS, LM, CBP | | Marketing of key sites and stories and associated visitor information. Park Aware. LBBT training opportunities for businesses. Traditional events, music etc. supported and marketed. Heritage trail developed. |
| 6g | Integrate countrysports into the broader tourism offer | | | | | | Low | <u>CNPA,</u> LMs, CBP, SCSTG | None | Encourage local businesses and countrysports providers to network and package offers. Increase visibility of countrysports on vc.com. Encourage membership or liaison between CBP and country sports operators. |

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| | | 11/12 | 12/13 | 13/14 | 14/15 | 15/16 | | partners | | |
| 7. | Business support and investment | | | | | | - | | | |
| 7a | Coordinate the delivery of business advice, training and support services | | | | | | Med | <u>CBP</u> , BG, HIE, SE, CNPA, LAs | CBP working with Business Gateway, VS, Highland Council and HIE, and do provide some coordination of activity. | CBP advocacy role helps with all actions in this section and the formation of an Enterprise Forum and Economic Stratgey will help coordinate and shape activity. |
| 7ь | Help local people to gain relevant skills | | | | | | Med | <u>CBP</u> , LAs, CNPA, SDS, | CBP in discussion with UHI. CNPA in discussion with Skills Development Scotland and Land Based Business Training Project remains in place. | Develop a more strategic approach to skills development with the key providers (SDS, UHI, LANTRA etc). Scope for a CNP specific range of training activity. |
| 7c | Support appropriate investment in infrastructure | | | | | | High | <u>CNPA,</u> LAs, HIE, SE, Housing Assocs. | CNPA affordable housing post. Broadband discussions ongoing. | Cairngorms broadband project. Affordable housing progress closely linked to wider economic issues (lending) and developer plans. |
| 7d | Identify and seek to reduce bureaucracy as a burden on business | | | | | | Low | <u>CBP</u> | Business barometer findings. | CBP to explore detail. |
| 7e | Foster positive engagement with the planning process | | | | | | Low | <u>CNPA</u> , CBP | CNPA Service Improvement Plan being implemented. Developer meetings have taken place. Supplementary Planning Guidance for Local Development Plan under development. | Improve dialogue between developers/business community and planning. Regular meetings. Closer engagement on future construction skills needs and design awards. |

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| | | 11/12 | 12/13 | 13/14 | 14/15 | 15/16 | | partners | | |
| 7f | Encourage improvement in the range and quality of accommodation and catering | | | | | | High | <u>, , , , , , , , , , , , , , , , , , , </u> | HIE and SE conducting accommodation reviews. Limited large scale investment in the area. | Economic circumstances limit major initiatives but coordinated approach could be taken to key areas such as Aviemore, Tomintoul, Braemar. Further work with SDI and enterprise agencies. |
| 7g | Recognise and support the role of visitor attractions | | | | | | High | CNPA, HIE, | group development. | Use marketing power and influence of CAG to help drive forward other initiatives. |

| No. | Action | Financial Year | | | | | | Lead | ad | |
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| | | Ι | 2 | 3 | 4 | 5 | Cost | | 5 5 | Future/Potential Work |
| | | 11/12 | 12/13 | 13/14 | 14/15 | 15/16 | | partners | | |
| 8. | Knowledge gathering and sharing | | | | | | | | | |
| 8 a | Keep abreast of enterprise performance and needs | | | | | | Med | <u>CBP</u> , DMOs, CNPA | Business barometer. CBP member engagement. | Web-based business feedback/info exchange on vc.com. Enterprise Forum. |
| 8b | Maintain a programme of regular visitor feedback and surveys | | | | | | Med | <u>CBP, CNPA,</u> DMOs | DOVE. | Expand and refine DOVE. Better collation of existing visitor feedback (Ranger Services etc). |
| 8c | Seek feedback from local communities | | | | | | Low | <u>CDOs,</u> ACC, CNPA | Community Planning Partnerships, Ward Forum. Good feedback from NPP2 consultation. Community Development Officers have a key role and a seat on CSTF. | Continue. |
| 8d | Keep records of visitor flows and environmental quality and analyse trends | | | | | | Low | <u>CNPA, L</u> Ms | VIC numbers, car parks and traffic flow data are available. | Better analysis and expansion if required. Link to wider visitor management requirement and work in Glenmore/CRAGG. |
| 8e | Obtain relevant research findings on markets and products | | | | | | Med | <u>CBP, CNPA,</u> CSTF, SNH, TIS, VS | Tourism Intellegence Scotland, James Hutton Institute and UHI research work. | Better presentation and dissemination of results that are of practical use. Active participation in the European Charter network. |
| 8f | Encourage effective sharing and dissemination of knowledge | | | | | | Low | <u>CSTF,</u> CBP, CNPA | Websites being improved. | Dedicated research and knowledge exchange pages on websites. As per 63. |